The Avalara Cloud Compliance Platform How our solutions help businesses expand into new markets



The Avalara Cloud **Compliance Platform**

Avalara can help ease the burden of international tax compliance so borders don't become barriers. By automating complex and time-consuming compliance tasks, businesses can focus on what they do best.



Provides end-to-end global compliance



Backed by a large number of partners

The Avalara Cloud **Compliance Platform**

Works with all business transaction systems



Fully scalable

Reduce complexity through automation.

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Calculations

The complexity of international taxes makes manually calculating thousands of rates near impossible. Avalara <u>AvaTax</u> can help you comply with U.S. sales, VAT, GST, and cross-border taxes by more accurately calculating rates in an instant.

- Eases a business's anxiety about entering new markets and reduces the risk of audits and noncompliance penalties
- Provides coverage in the U.S. and all global regions with a VAT system
- Contains more than 1,200 signed partner integrations so it works with existing ERP and accounting software



Returns & Reporting

Manually preparing and filing VAT, GST, and U.S. sales tax returns under deadlines can be stressful and time-consuming. Get some peace of mind and support for your expansion by automating these tasks with Avalara Managed Returns and Avalara VAT Reporting.

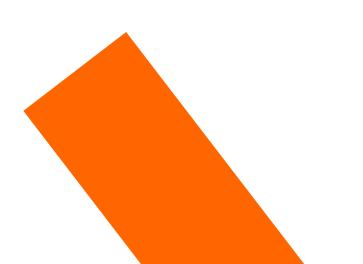
- tax expertise

• Helps to save time and money, reduce errors, and allows you to focus on more strategic work

• Integrates with marketplaces and other platforms

• Removes or reduces reliance on expensive, external









Keep all your compliance information in one place.



Registrations

Avalara VAT Registration and Avalara IOSS Registration help businesses stay ahead of emerging tax and compliance hurdles, enabling them to easily register for and track their VAT or IOSS obligations. And if you're selling in the U.S., determining where you have nexus - a connection between your business and a U.S. state – can be difficult. Avalara Sales Tax Risk Assessment helps determine where you've triggered U.S. sales tax obligations and need to collect and remit U.S. sales tax.

- Streamlines the VAT registration process in over 70 countries and the IOSS registration process in all 27 EU member states
- Helps businesses master the challenge of keeping up with the complex rules of over 13,000 U.S. sales tax jurisdictions
- Provides guidance where backfiling or voluntary disclosure agreement (VDA) submissions are necessary



Compliance Documents

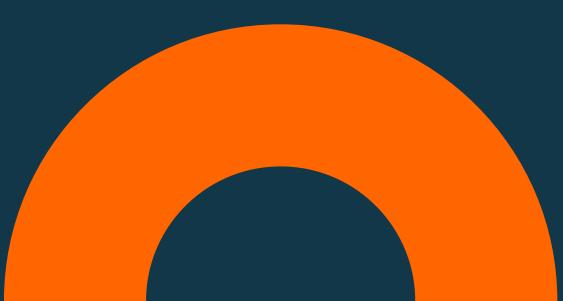
Manually requesting, validating, and storing exemption certificates eats up time - time that could be spent on more profitable or strategic tasks. Avalara Exemption Certificate Management automates the process, saving you time and helping you become audit-ready.

- exemption processing
- increasing customer satisfaction
- for new processes or expertise

• Contains POS functionality that allows for real-time

• Improves and speeds up the buying experience,

• Integrates into existing ERPs, eliminating the need







Confidently manage risk and streamline operations.

Content, Data, and Insights

Managing cross-border compliance can be a huge challenge, especially when you're not a tax expert. Streamline your international operations and sales with <u>Avalara Item Classification</u>. And to help make sure you're getting every tax decision right, arm your business with Avalara Tax Research. This solution contains the data, insights, and relevant and regularly-updated international tax research to keep your operations running smoothly.

- Calculates customs duties and import taxes instantly and offers more accurate final prices
- Enables businesses to stay on top of global tax rates and changes without being an expert or having to hire additional resources
- Arms companies with highly accurate tax information in case they have to defend their tax decisions during an audit



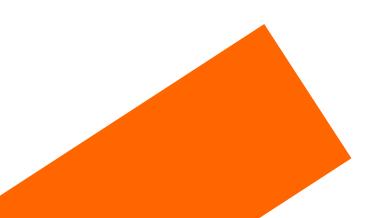
E-Invoicing

With Avalara E-Invoicing and Live Reporting, businesses can generate invoices with local tax rates, transmit them as compliant e-invoices, and provide data to tax administrations in real-time. It's designed to adapt to e-invoicing requirements as they evolve, meaning businesses can comply now and in the future.

- Works with Peppol and other networks in multiple countries
- and save time and costs
- mandates and requirements in place

• Helps businesses automate their finance operations,

• Enables businesses to stay compliant in existing markets, and hit the ground running in those with







Connect with Avalara

Entering new markets is exciting. But as you expand across borders, your compliance obligations grow with you – and manual processes can't keep up. Avalara scalable, automated solutions can help businesses of all types and sizes overcome their tax compliance challenges and clear obstacles to growth.

For more information

Visit <u>www.avalara.com/europe</u> or give us a call on +44 1273 022400



